#### Gaining Buy-In: Individual Reflection 1/3

Take a moment to reflect on your institution and how you think you're doing in regards to each of these six buy-in strategies (or add your own on the last page). Briefly note a few things you know are already underway, and give your institution a general rating along the scale of "Emerging" to "Exemplary."

Buy-in Strategy	What are we doing in this area?	How well do we do this?		
1. Leverage external pressures (eg. accreditation, demands for student learning outcomes, etc.)		O O O  Emerging Developing Accomplished Exemplary		
2. Connect proposed changes to existing missions and goals		O O O  Emerging Developing Accomplished Exemplary		
3. Share responsibility for planning		O O O  Emerging Developing Accomplished Exemplary		

## Gaining Buy-In: Individual Reflection 2/3

Buy-in Strategy	What are we doing in this area?	How well do we do this?		
4. Create a broad communication strategy		O O O  Emerging Developing Accomplished Exemplary		
5. Engage concerns, listen, and implement feedback		O O O  Emerging Developing Accomplished Exemplary		
6. Help faculty and staff understand the proposed changes to support student success		O O O  Emerging Developing Accomplished Exemplary		

## Gaining Buy-In: Individual Reflection 3/3

Buy-in Strategy	What are we doing in this area?	How well do we do this?		
		O O O  Emerging Developing Accomplished Exemplary		
		O O O  Emerging Developing Accomplished Exemplary		
		O O O  Emerging Developing Accomplished Exemplary		

#### Gaining Buy-In: Group Discussion 1/3

Come together as a group and discuss how you think your institution is doing in regards to each of the six buy-in strategies (or add your own on the last page). Briefly note a few things you know are already underway, and give your institution a general rating. Decide as a team which two focus areas you'd like to prioritize moving forward.

Buy-in Strategy	What are we doing in this area?	Group Rating	What could we be doing in this area that we are not? What could we do better?	What would it take to do this new work and/or to improve the work we are doing?
I. Leverage external pressures (eg. accreditation, demands for student learning outcomes, etc.)		Emerging Developing  O  Accomplished Exemplary		
2. Connect proposed changes to existing missions and goals		Emerging Developing  O  Accomplished Exemplary		
3. Share responsibility for planning		Emerging Developing  O  Accomplished Exemplary		

### Gaining Buy-In: Group Discussion 2/3

Buy-in Strategy	What are we doing in this area?	Group Rating	What could we be doing in this area that we are not? What could we do better?	What would it take to do this new work and/or to improve the work we are doing?
4. Create a broad communication strategy		Emerging Developing  O  Accomplished Exemplary		
5. Engage concerns, listen, and implement feedback		Emerging Developing  O  Accomplished Exemplary		
6. Help faculty and staff understand the proposed changes to support student success		Emerging Developing  O  Accomplished Exemplary		

# Gaining Buy-In: Group Discussion 3/3

Buy-in Strategy	What are we doing in this area?	Group Rating	What could we be doing in this area that we are not? What could we do better?	What would it take to do this new work and/or to improve the work we are doing?
		Emerging Developing  O  Accomplished Exemplary		
		Emerging Developing  O  Accomplished Exemplary		
		Emerging Developing  O  Accomplished Exemplary		